



TRANSPARENCY—Commitment to Hospital and Provider collaboration for the benefit of the patient (this is not a theory, but a necessary transition to survive in the value-based healthcare delivery model) established by the partnership within the Alliance.

1. Strong commitment to a physician-led organizational structure in the Alliance
2. Patient Care initiatives demonstrating value across payers and employers
3. A mechanism and culture to hold providers accountable to care standards
4. A Technological infrastructure to improve the exchange of patient treatment data
5. Engagement of local employers and payers starting with the MWHC
6. Legal compliance



QUALITY—Focus on quality, networks can do this better because of the resources they provide locally and the ability to look across patient populations and sites of service to identify outliers, implement best practices and hold stakeholders accountable. Alliance Physicians will have a greater accountability to the quality initiatives they are a part of developing and will follow evidence based pathways accepted and approved within the Alliance.



TRUST and LESSONS LEARNED Emphasis on the role physicians can play in the active leadership and governance of the network. Clinical Integration has 'Best Practices' in place by other networks that have been applied to making the Alliance successful such as:

- Availability and exchange of Medical Management data – Analytics and the importance of the HIE strategy (Discussed in Feb 14 issue) are central to the long term success of the network and community
- Alliance governance structure is a Joint Venture model chosen by Physicians which ensures physicians would be invested and engaged in the network. This model was chosen over subsidiary models that require 100% funding by the health system because the Alliance believes it will collectively manage patient care better than is possible working independent of one another.



WIN—WIN—WIN— Single Signature Authority is a requirement of the Network and deemed as 'reasonably necessary' by the Federal Trade Commission for Clinically Integrated Networks to move forward efficiently and effectively. The Alliance will collaborate with the physicians and health system to ensure that future contracting methodologies are consistent with a true win-win-win for the network (Patient, Community, and Alliance Network).